

Group 3 (Grade IX-X) Sample Questions

Primary Skill: Communication Skills Secondary Skill: Negotiation Skills

Kate has a meeting with the principal. She has been chosen as the best student of the year. She is supposed to make a presentation to 15 teachers along with the principal. What skills do you think Kate needs here?

- (a) Negotiation Skills
- (b) Eye Contact and Voice Modulation skills
- (c) Entrepreneurship
- (d) Leadership Skills

Answer- Option (b)

- (a) **Not completely right.** *Negotiation skills are needed when you want to settle differences between people. It is a process by which compromise or agreement is reached while avoiding argument and dispute. Here, Kate need not have these skills to make her presentation.*
- (b) **This is the right answer.** *'Good Eye Contact and Voice Modulation' is critical to engage with the audience and emphasise on your points. These skills are very important for her to succeed.*
- (c) **This is not right.** *This skill is not relevant to the situation above. Entrepreneurship skills are needed if you want to develop a business from the ground up. Here Kate needs the right presentation skills.*
- (d) **This is wrong.** *Leadership skills are not needed here; Kate needs to show her presentation skills to prove that she is the best student.*

Primary Skill: Leadership Skills Secondary Skill: Negotiation Skills

Which of the following is a question mostly asked by courageous leaders?

- (a) What is the worst thing that could happen to me?
- (b) How would I recover if I failed?
- (c) What is the best thing that could happen to me?
- (d) All of the above.

Answer- Option (d)

- (a) **Not a complete answer.** *Courageous leaders will not only find out the worst possibility but will also find the best possible outcomes before making any decisions.*
- (b) **Not a perfect choice.** *Though Courageous leaders need to have a recovery plan but they would a/so need to know the best and worst things that could happen.*
- (c) **Only partly correct option** *Leaders also need to know the worst outcome and the way to deal with it.*
- (d) **Perfect & Comprehensive Choice.** *If you know the best and the worst possible outcomes and have a recovery plan for either of the possibilities, you are most likely a courageous leader.*